

Fifteen 20 years ago I was a contractor battling claims adjusters just like you guys. From 2003 – 2013, I have adjusted just about every major natural catastrophe that has come along. I have been doing insurance appraisals for 17-18 years.

- Licensing & Certification:**
- Licensed Texas P&C Adjuster # 1183498 (expires Oct., 2017);
 - Independent General Adjuster;
 - Independent Insurance Appraiser/Umpire;
 - Certified Umpire through the Wind Insurance Network, listed in their directory of Umpires;
 - Semi-retired General Contractor;
 - NFIP Flood Certified Adjuster # 06060451;
 - California Earthquake Authority Certification # 40262CG040;
 - Nationwide Insurance certified;
 - Haag engineering's course on hail impact on cedar shakes and shingles, structural and water damage and many other Haag courses – numerous times;
 - Texas Paramedic and Firefighter certifications – 25 years.
- Employment: & Experience**
- Hurricanes
- Independent Insurance Appraiser/Umpire – 1999 to present;
 - Independent CAT adjuster – 2001 to present having worked the following storms: Ivan, Charley, Frances, Katrina, Wilma, Rita, Sandy and Ike as well as numerous non-Hurricane related storms;
 - Experienced adjusting large, complex (residential and commercial) losses, including re-inspections (clean-up work) and daily claims in Texas;
 - Self-employed Residential General Contractor in Dallas - 1997 to present (semi-retired);
 - Outside sales – 1987 to 1997;
 - Paramedic – City of Austin, TX – 1981 to 1987.
- Teaching:**
- Founder LP Loss Consulting – 2015 to Present – training and equipping contractors to Win the Claims Game by Leveling the Playingfield with claims adjusters;
 - Founder and Lead Instructor of CIA Training Academy – 2006 to Present - licensing and training qualified individuals to be the best catastrophe adjusters in the industry;
 - Accomplished trainer in areas such as customer relations, policy interpretation, scoping losses (up to and including complex, multi-million dollar losses) and creating an excellent work product whether using Xactimate or IntegriClaim;
 - Xactimate and IntegriClaim instructor;
- Publications:**
- 'Level the Playingfield' – a 150 page book teaching contractors, PA's and consumers how to overcome unreasonable and uncooperative claims adjusters;
 - 'Adjuster Licensing Workbook' – I authored a 420 page workbook, utilized by adjuster pre-licensing students, to prepare for the state adjuster licensing exam.

- 'Residential Adjusting 101 Workbooks' – I authored a three book set that teaches licensed adjusters how to effectively become one of the best catastrophe claims adjusters in the nation;
- 'Creating an Excellent Work-Product' – I co-authored a workbook utilized by licensed adjusters to learn how to utilize the Xactimate and IntegriClaim software to create an excellent work product for insurance carriers.
- I am currently in the process of authoring a workbook that my adjuster training school will utilize to teach my students how to become one of the best Insurance Appraisers/Umpires in the nation.
- I am currently in the process of co-authoring a workbook that my adjuster training school will utilize to transition residential adjusters into competent commercial adjusters.